

## Plenary Forum FB: ***Roadmapping Our Way Toward Achieving The Physical Internet Vision.***

**Prof. Kevin Gue**, LoDI Director; Duthie Chair of Engineering Logistics, U. Louisville, USA

**Prof. Eric Ballot**, Mines ParisTech, France

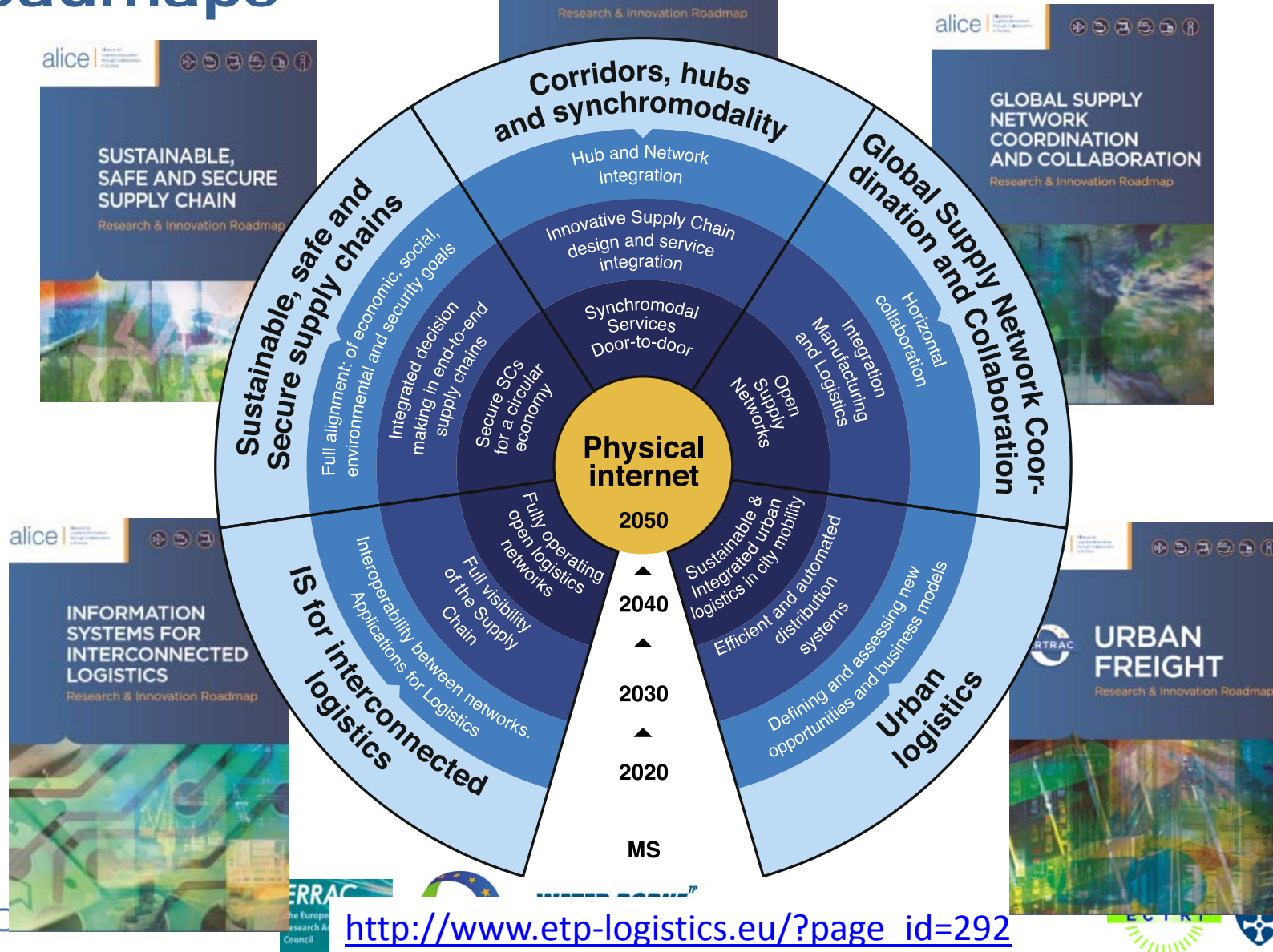
**Prof. Benoit Montreuil**, Director, Physical Internet Center and Supply Chain & Logistics  
Institute, Georgia Tech, USA

**Sergio Barbarino**, Supply Network Innovation Center, Procter & Gamble, Belgium

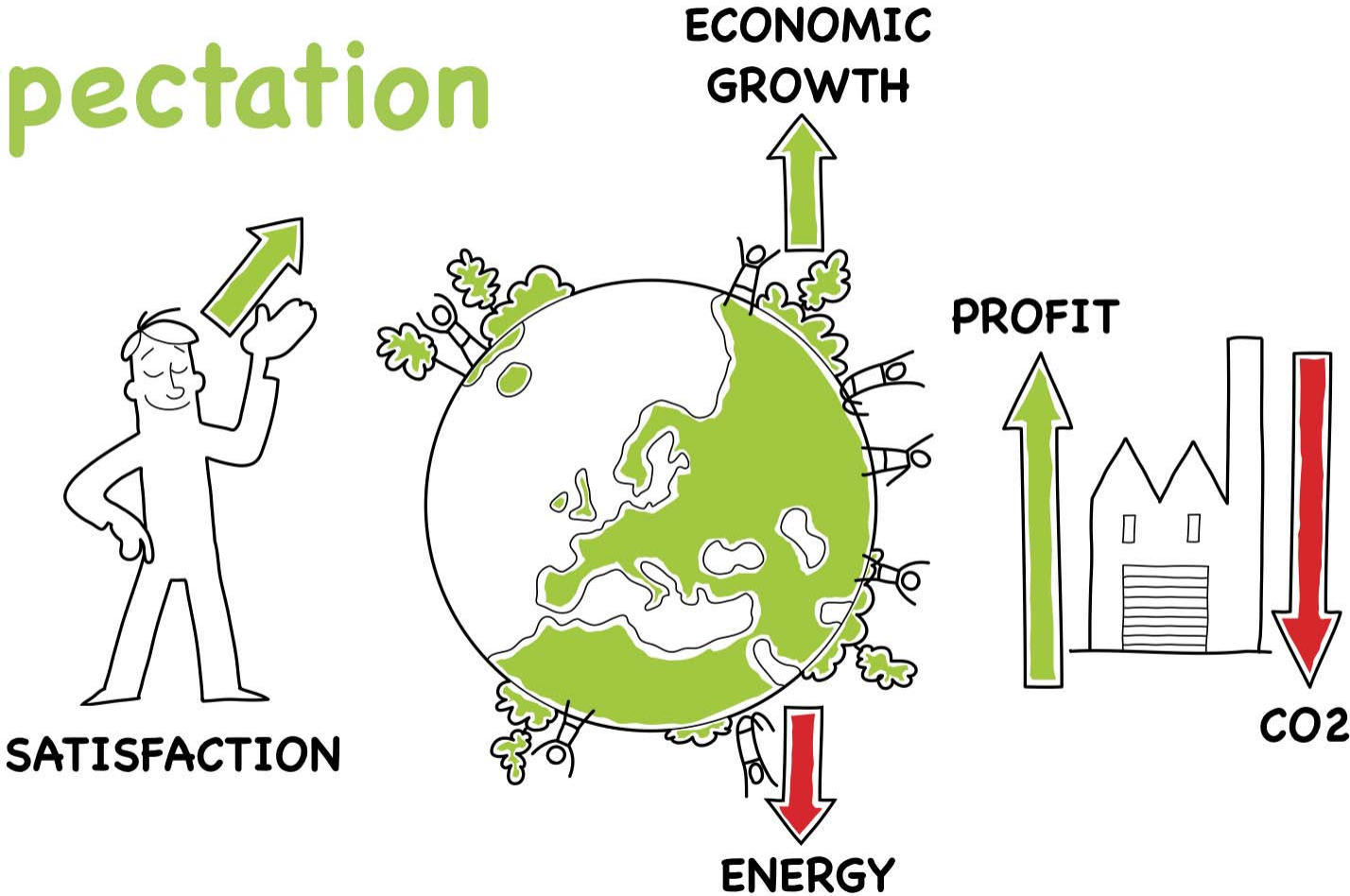
# Roadmaps

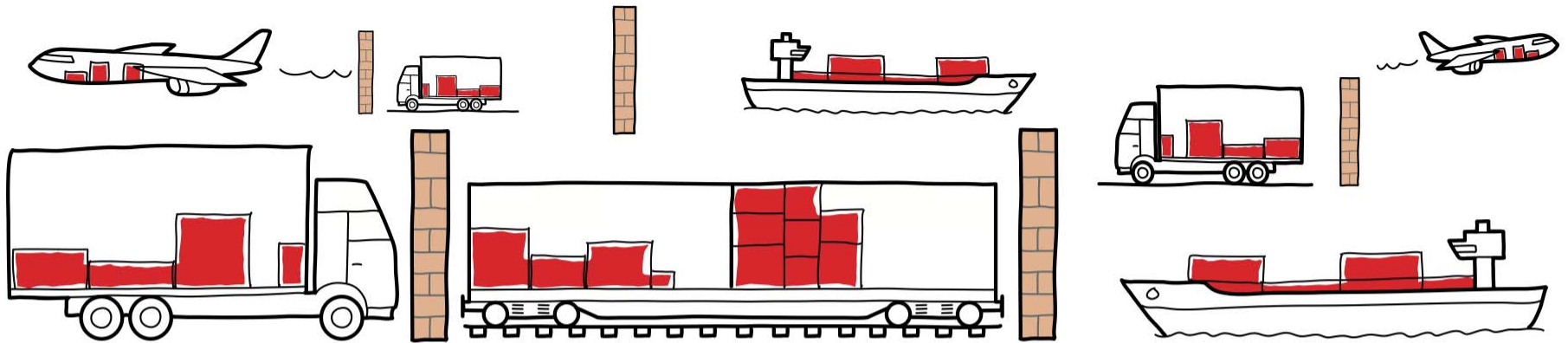
Surv

[http://www.etp-logistics.eu/?page\\_id=849](http://www.etp-logistics.eu/?page_id=849)

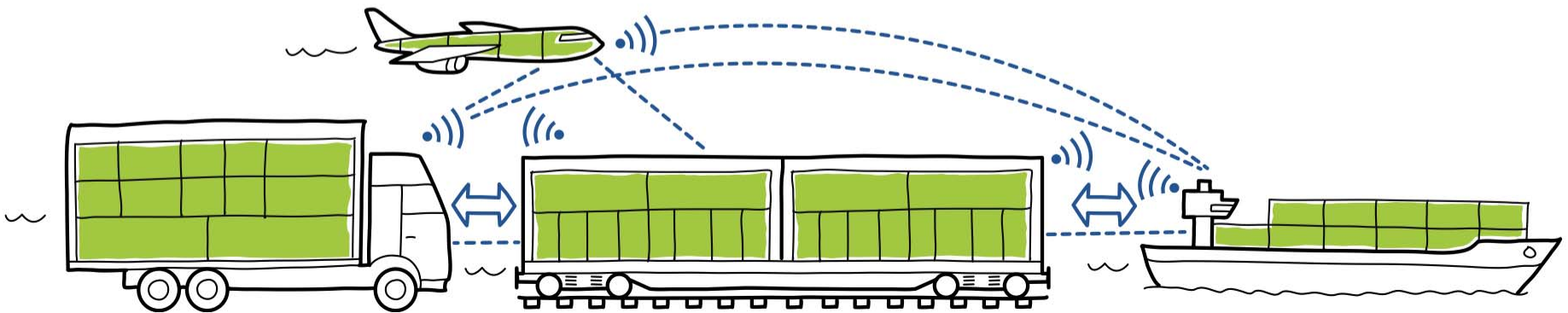


# Expectation

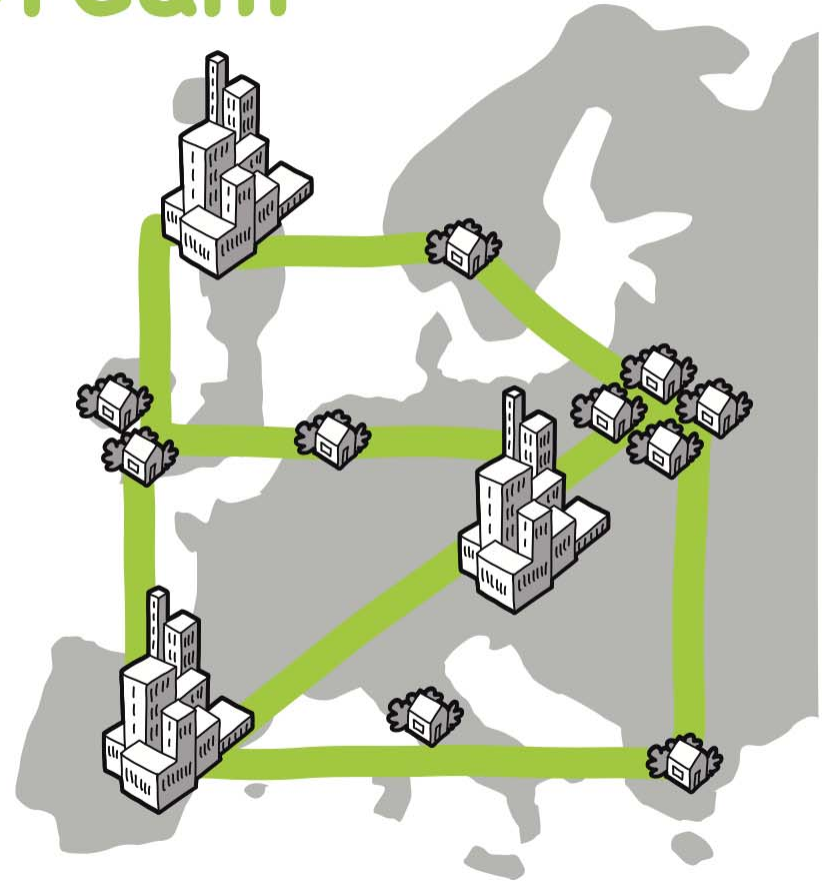
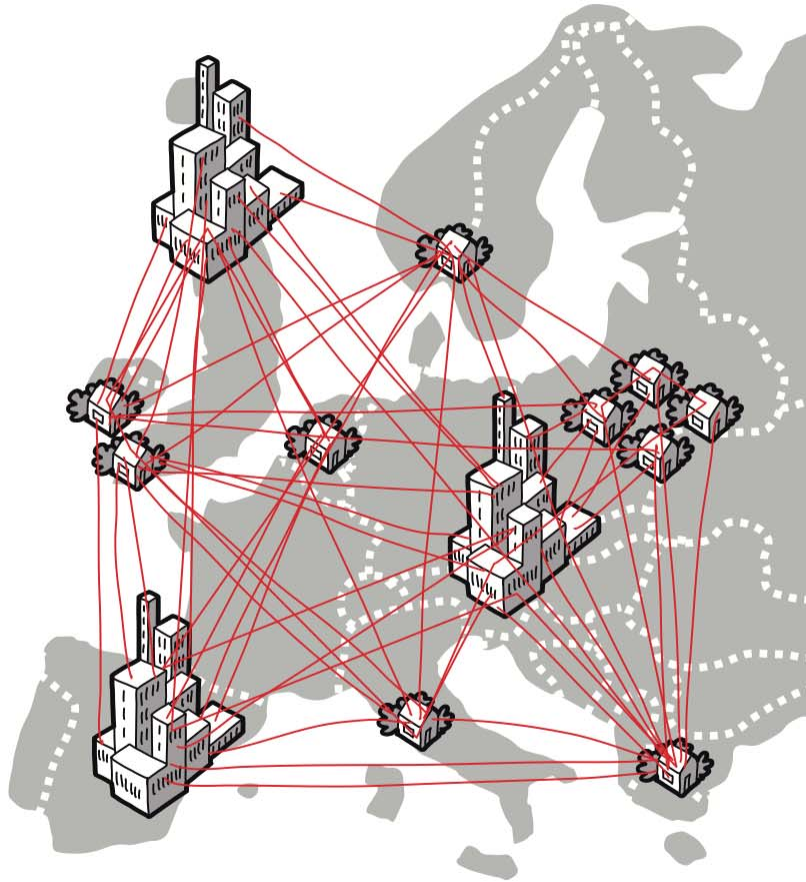




# Challenge



# Dream



# Running Projects: Sustainable Safe and Secure Supply Chains



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## Vision

CORE will demonstrate how a powerful and innovative Consistently Optimised REsilient ecosystem implementation, integrating interoperability, security, resilience and real-time optimisation can produce cost effective, fast and robust solutions that will guarantee the efficient and secure transit of goods through the worldwide Global Supply Chain system.

CORE will show how protecting and securing the Global Supply Chain, and reducing its vulnerability to disruption (whether caused by natural disasters, terrorism or other forms of undesirable or illegal activity), can be done while guaranteeing the promotion of a timely and efficient flow of legitimate commerce through the European Union (EU) and other nations around the world. CORE will demonstrate that this can be done while at the same time offering tangible benefits to involved stakeholders (transaction, transport, regulatory and financial operators), thus facilitating its adoption by commercial entities.

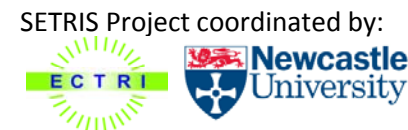


## Consistently Optimised Resilient Secure Global Supply-Chains

<http://www.coreproject.eu/>

**NEW Project starting in September 2016!!!!:**

**Promoting the deployment of green transport, towards Eco-labels for logistics**



# Running Projects: Corridors Hubs and Synchronomodality



Synchro-NET

Home News - What is SYNCHRO-NET - What is H2020 Multimedia - Community Contacts

15 June 16

## SIL2016 del 7 al 9 de junio

BARCELONA

### SYNCHRO-NET @ Barcelona at SIL 2016, the meeting point of Logistics.

Events

## Synchro-modal Supply Chain Eco-Net

<http://www.synchronet.eu/>

SMART RAIL

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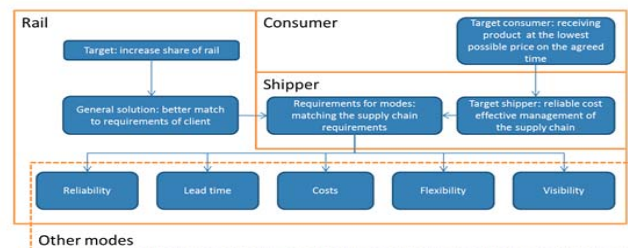
Project -

CIT -

News/Events

### SMART-RAIL Vision

To facilitate growth of freight transport in the coming decades, the White Paper of the European Commission indicates that 30% of road freight over 3 km long should shift to other modes of transport, such as rail and Inland Waterway Transport. To achieve the necessary modal shift from road to rail, rail sector faces an unprecedented challenge of providing the capacity for affordable and attractive services required to enable this modal shift. Improvements are required on five main aspects that are important to shippers: reliability, visibility, flexibility, costs and lead time. This is summarized in the following figure.



## Smart Supply Chain Oriented Rail Freight Services

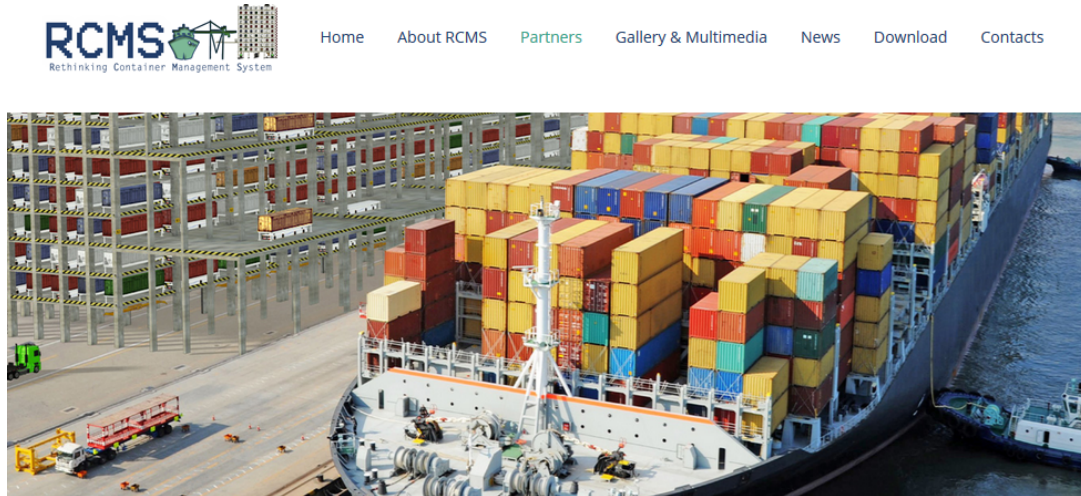
[www.smartrail-project.eu](http://www.smartrail-project.eu)



SETRIS Project coordinated by:



# Running Projects: Corridors Hubs and Synchronomodality

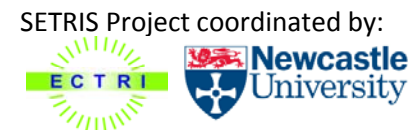


## Rethinking Container Management Systems

<http://www.rcms-project.net/>

**2 New projects starting in September 2017!!!**

**Topic: Networked and efficient logistics clusters**



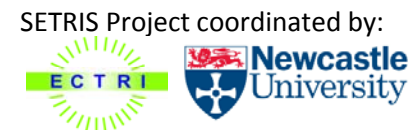


# ***Running Projects: Information Systems for Interconnected Logistics***

**2 New projects starting in September 2016!!!**

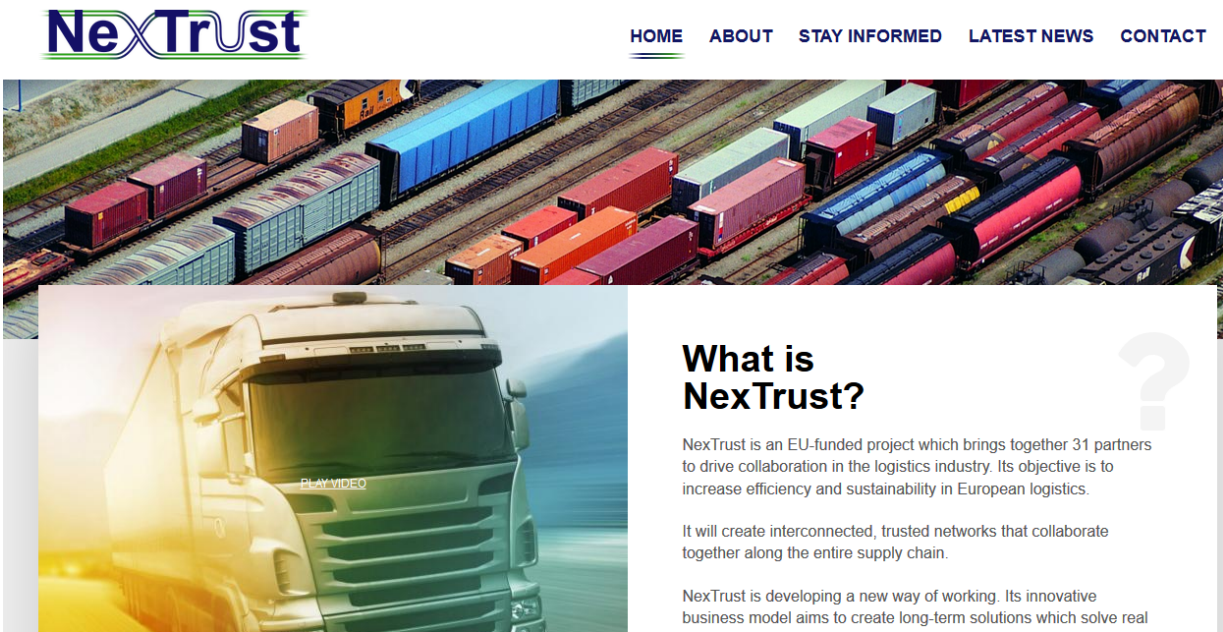
**AEOLIX & SELIS**

**Common communication and navigation platforms  
for pan-European logistics application**



# Running Projects: *Global Supply Network Coordination and collaboration*

**NEXTRUST, Building sustainable logistics through trusted collaborative networks across the entire supply chain** <http://nextrust-project.eu/>



**NexTrust** HOME ABOUT STAY INFORMED LATEST NEWS CONTACT

### What is NexTrust?

NexTrust is an EU-funded project which brings together 31 partners to drive collaboration in the logistics industry. Its objective is to increase efficiency and sustainability in European logistics.

It will create interconnected, trusted networks that collaborate together along the entire supply chain.

NexTrust is developing a new way of working. Its innovative business model aims to create long-term solutions which solve real



SETRIS Project coordinated by:



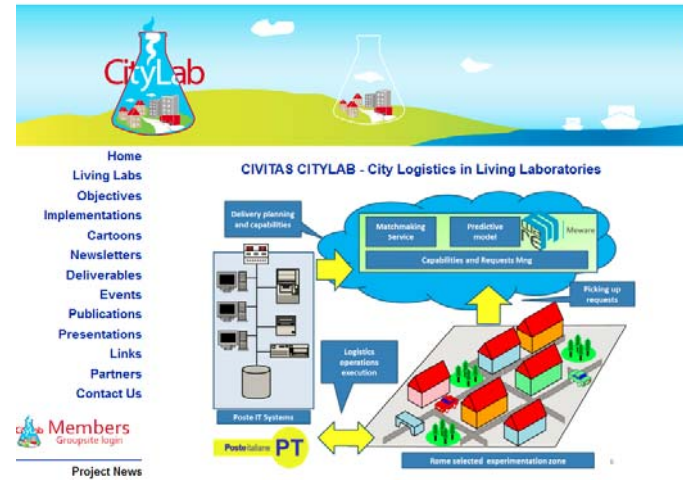
# Running Projects: Urban Logistics



NEW COOPERATIVE BUSINESS MODELS AND GUIDANCE FOR SUSTAINABLE CITY LOGISTICS



<http://www.citylab-project.eu/>



<http://www.success-urbanlogistics.eu/>



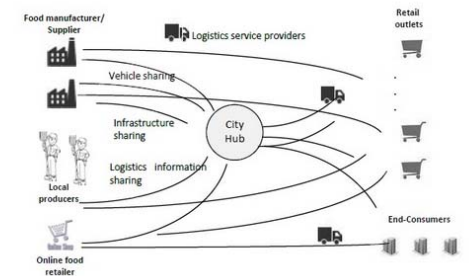
<http://www.u-turn-project.eu/>



HOME ABOUT NEWS THE CONSORTIUM PUBLIC MATERIAL DEMO MEMBERS' AREA MORE...

## U-TURN

Population growth, congestion and environmental damage alongside increased use of convenience stores and the home delivery of Internet purchased groceries are challenging the traditional methods of food logistics. U-TURN will identify new models for urban food transportation to bring about environmental and societal benefits.



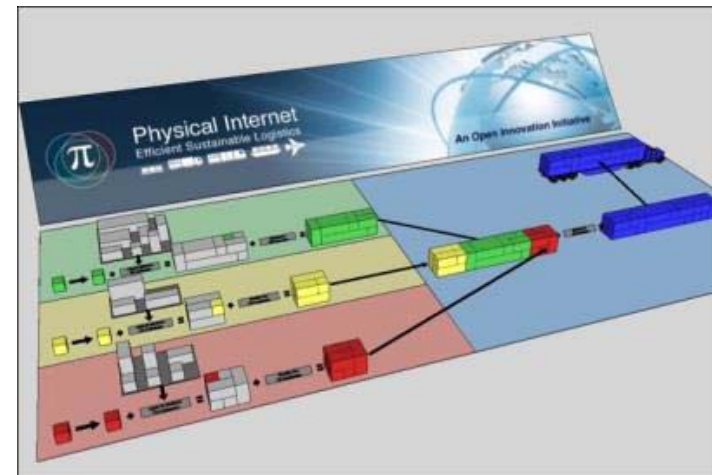
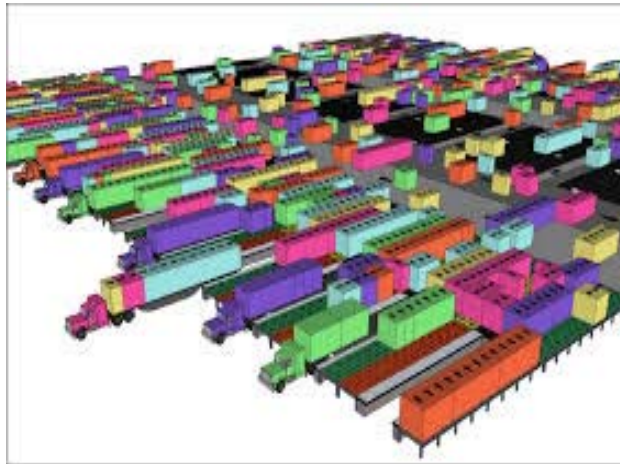
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Survey: [http://www.etp-logistics.eu/?page\\_id=849](http://www.etp-logistics.eu/?page_id=849)

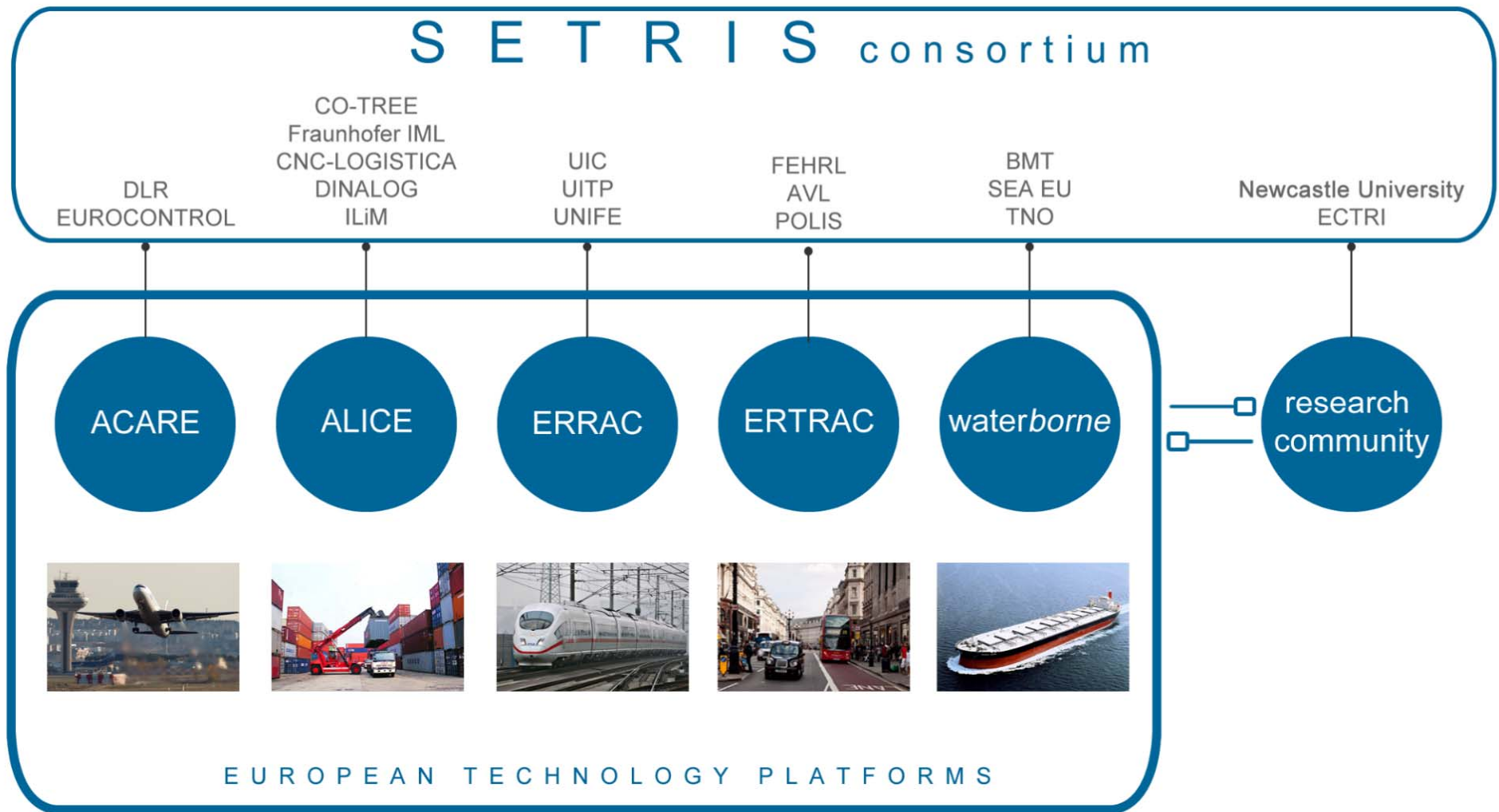
**In 2018, 2 new projects:**

## **MG.5.4. 2017 Potential of the Physical Internet**



<http://ec.europa.eu/research/participants/portal/desktop/en/opportunities/h2020/topics/2096-mg-5.4-2017.html>

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# Participants

- 45 suppliers
- 22 users
- 20 academics
- 12 associations/publishers
- 5 government



# Trends

- E-commerce
- Relentless competition
- Mass personalization
- Urbanization
- Mobile and Wearable Computing
- Robotics and Automation
- Sensors and the IoT
- Big Data
- Changing Workforce
- Sustainability

# Needed Capabilities

- Total Supply Chain Visibility
- Standardization
- Sensors and IoT
- Planning and Optimization
- Omni-Channel Fulfillment
- High-Speed Delivery
- Collaboration
- Urban Logistics
- Technology and Automation
- Workforce

# Lessons learned

- We cast a wide net.
- We chose a timeframe that defused competitive instincts.
- We have been pretty effective in after-event promotion.
  
- We did not write a roadmap.
- We did not adequately prepare attendees.
- We did not create enough lead time to get the right people.

# Lessons learned in Louisville

- Develop a concise, compelling story.
- Choose your champions wisely.
- Acknowledge the politics, then try to find a way for everyone to win.
- Don't try to boil the ocean.

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# **IPIC** 2016

## Modulushca 2030 Roadmap

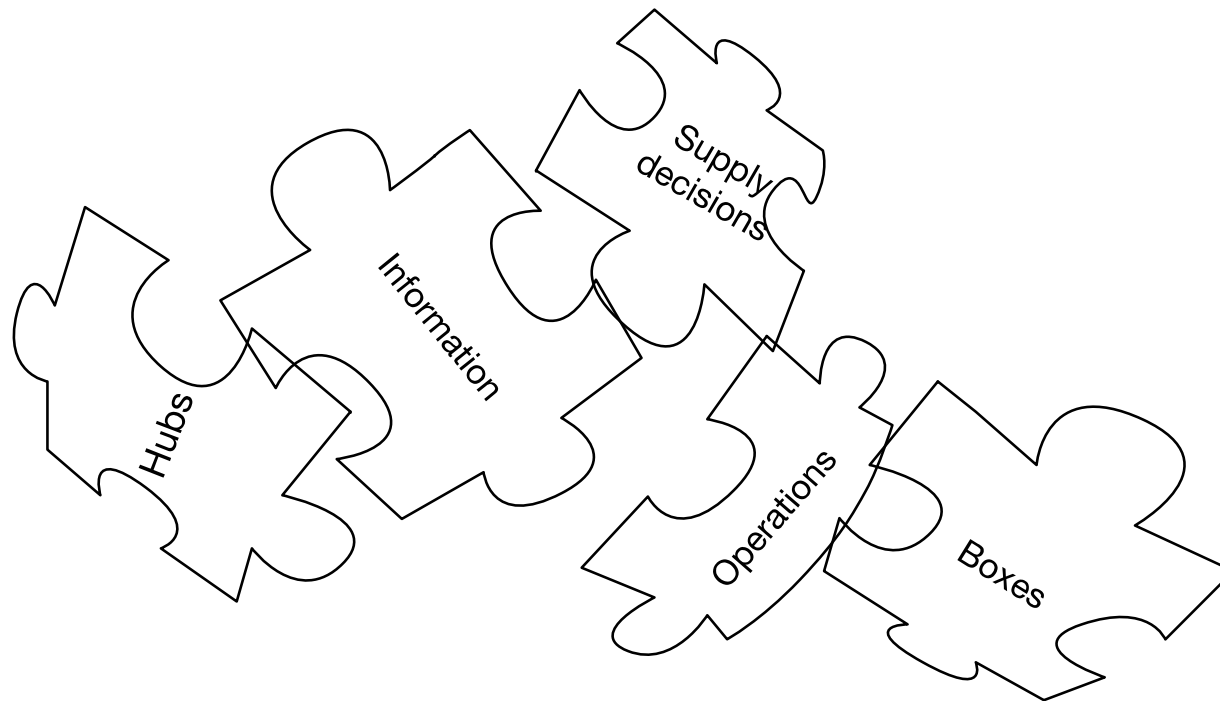
Eric Ballot – Mines ParisTech PSL Research University

Towards a smart hyperconnected era of efficient and sustainable logistics, supply chains and transportation

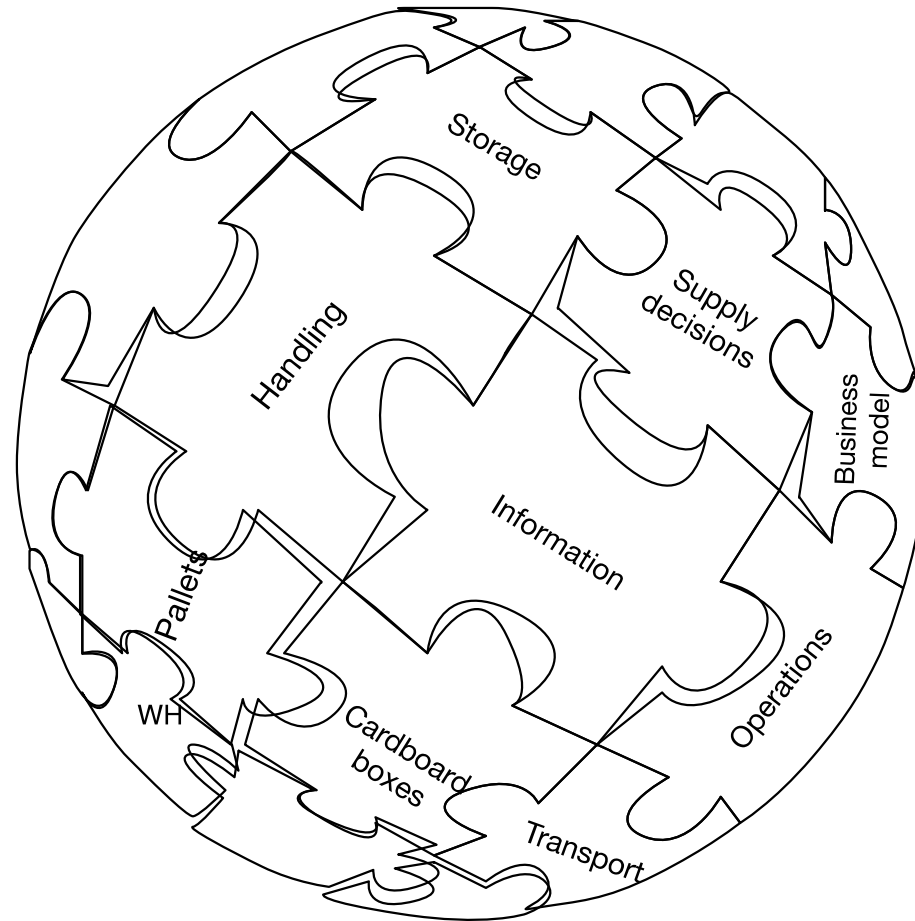
**IPIC 2016 - 3rd International Physical Internet Conference**

June 29-July 1, 2016 | Atlanta, GA USA

## Logistics is made of many components

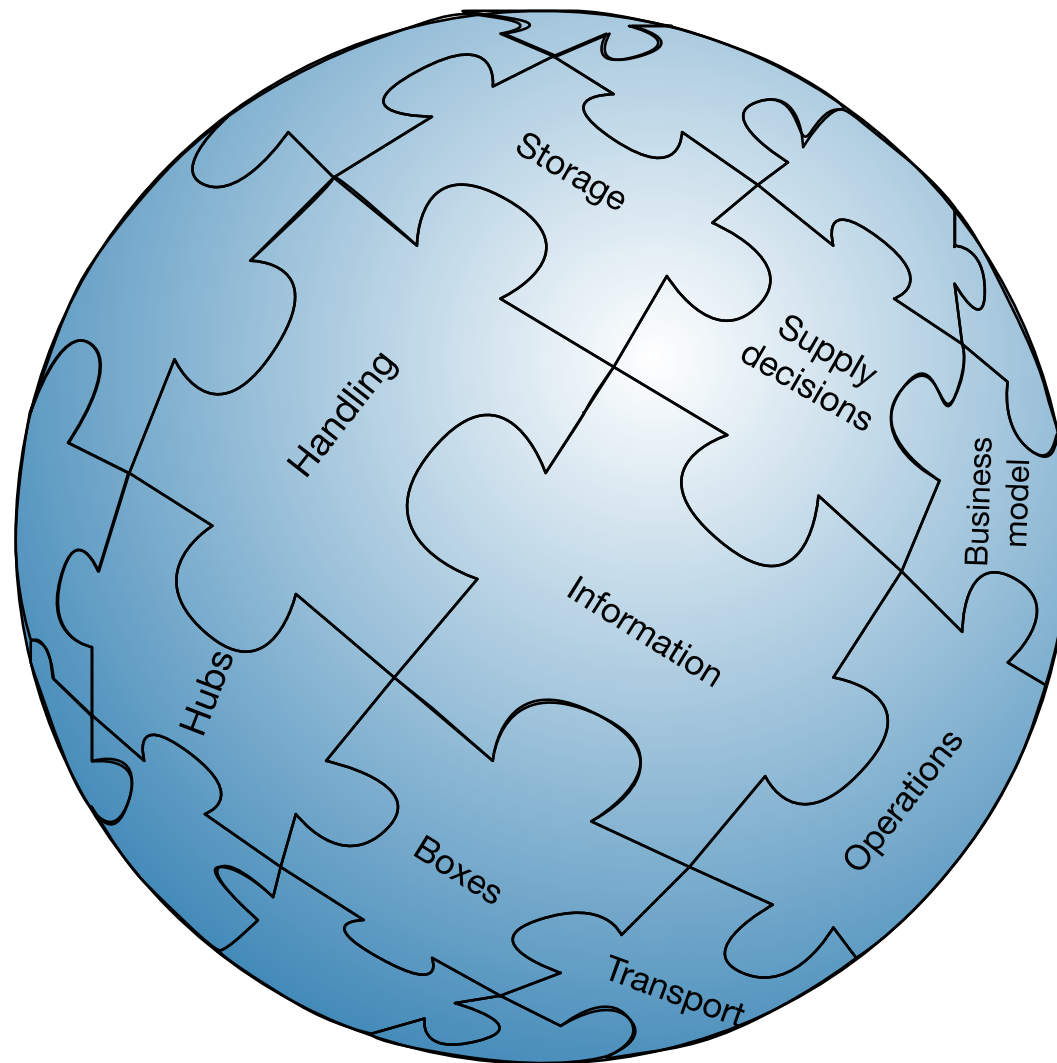


Logistics is made of many **linked** components to form an ecosystem

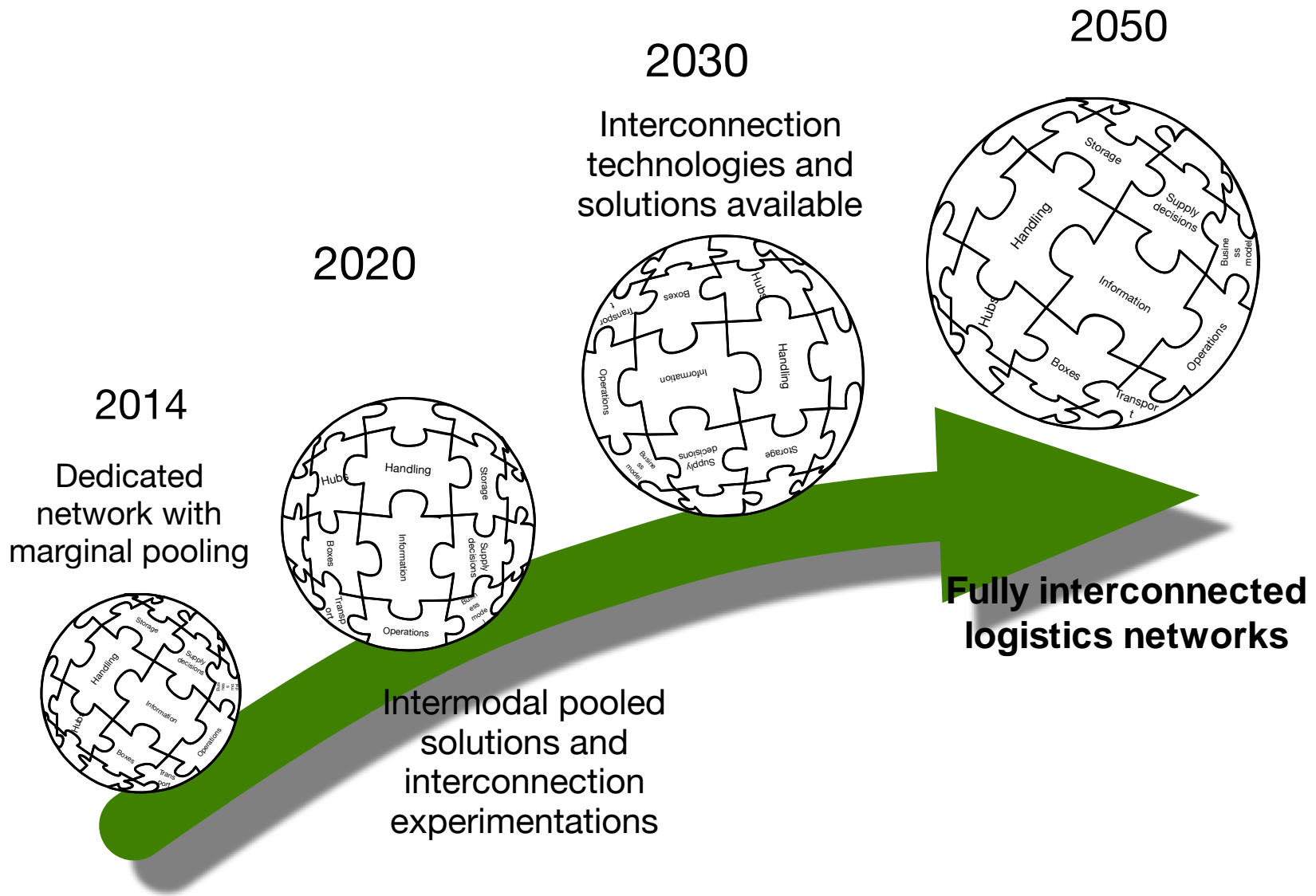




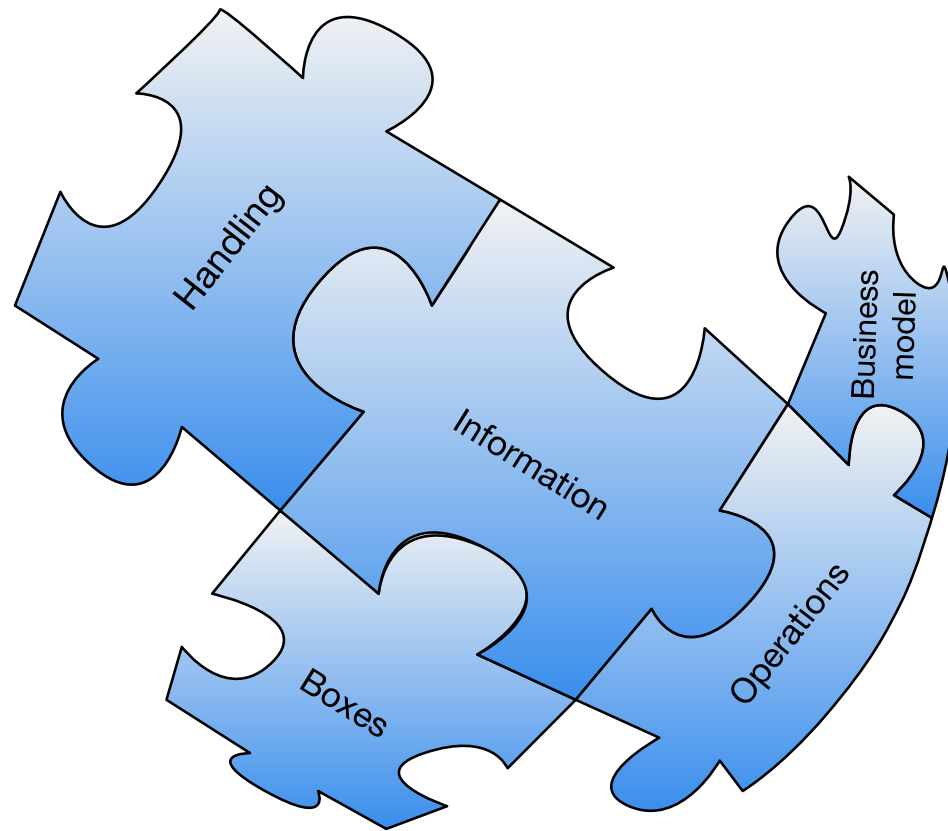
# The Physical Internet is a proposal to change the logistics ecosystem



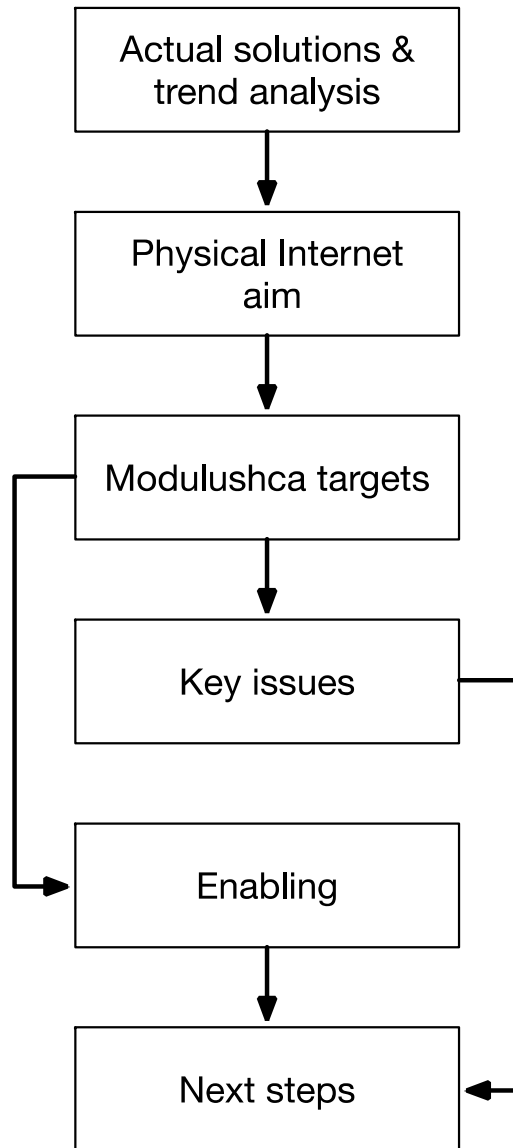
# The Modulushca roadmap and phases



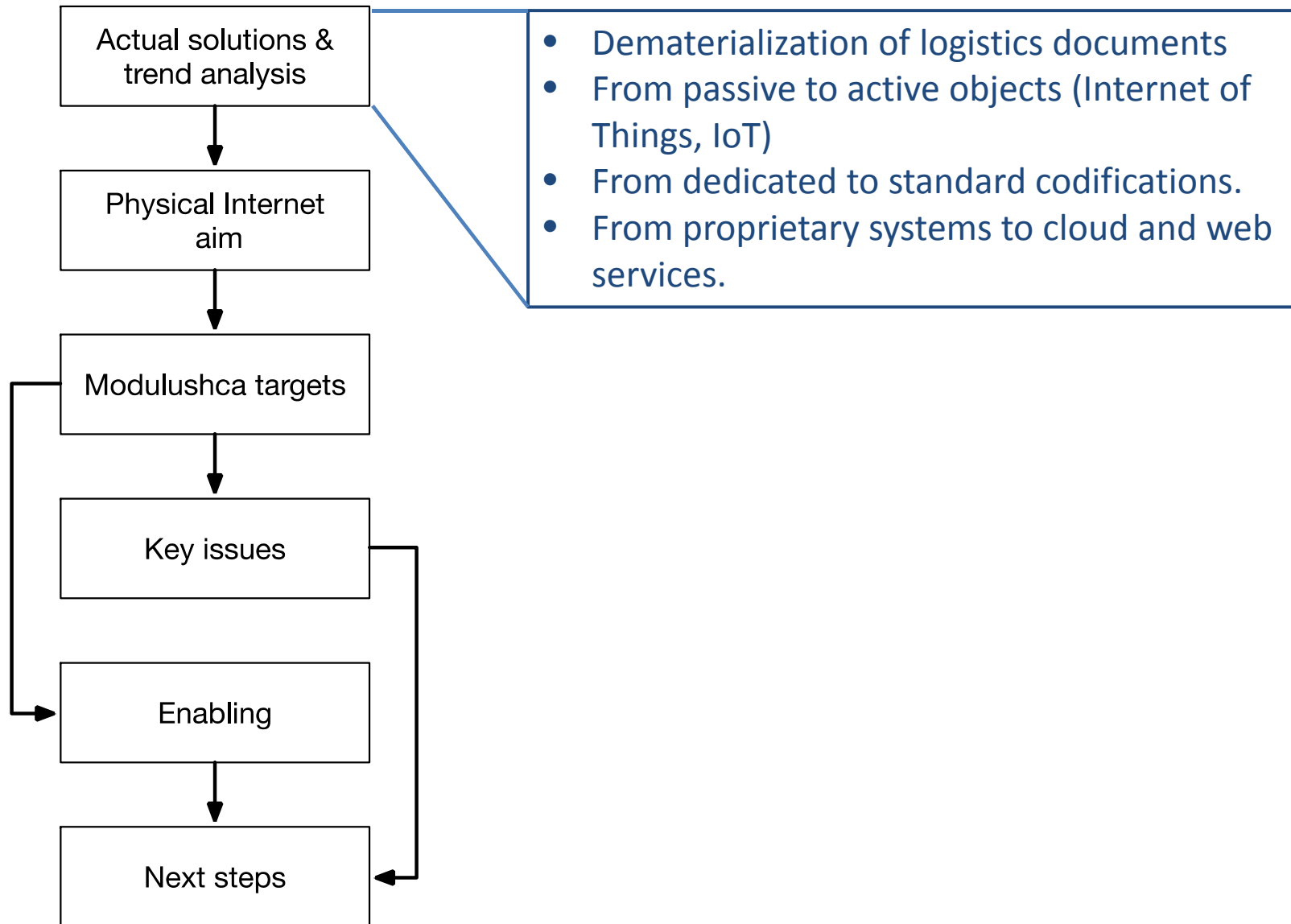
## The focus in the Modulushca roadmap for FMCG only



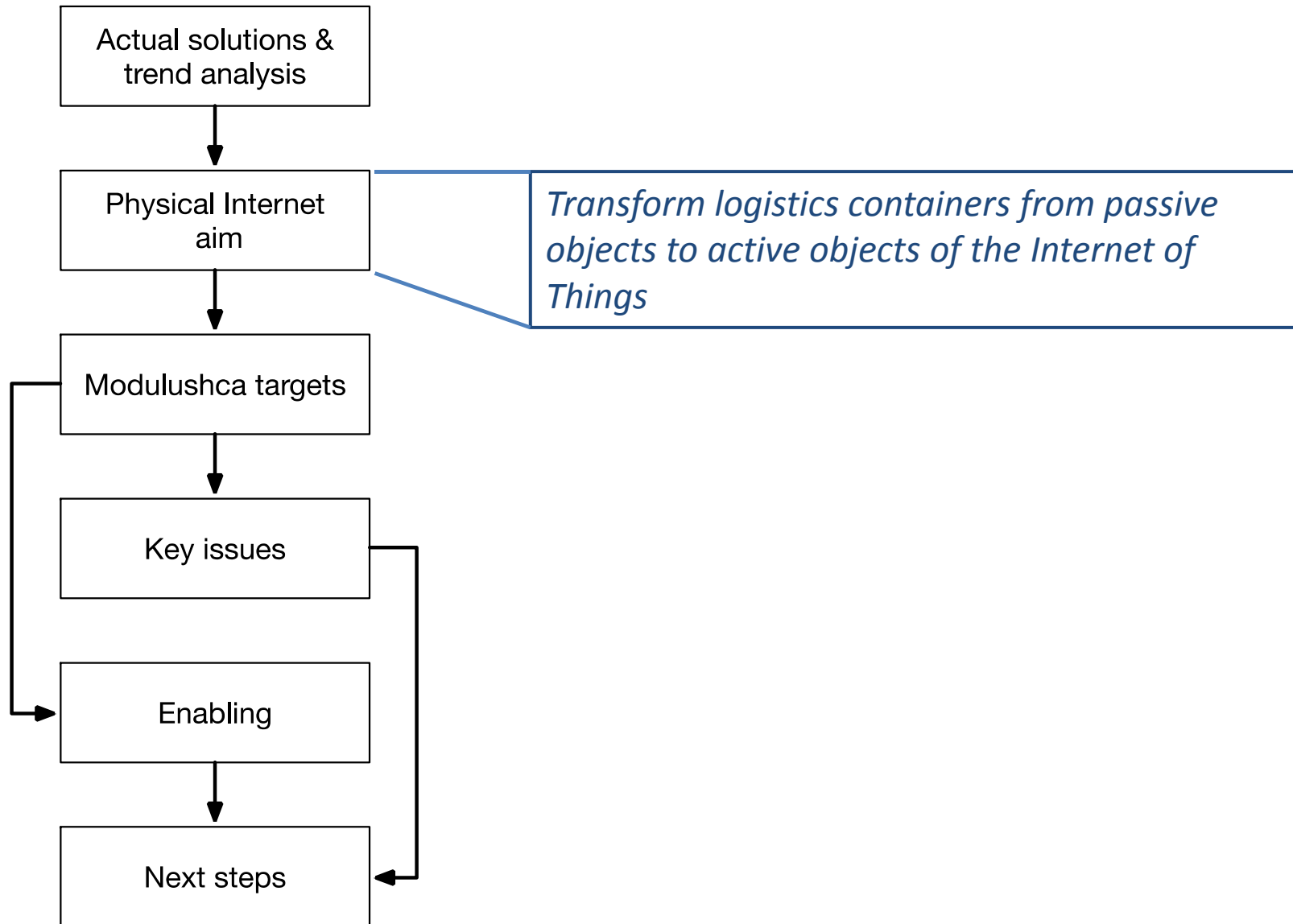
# Methodology



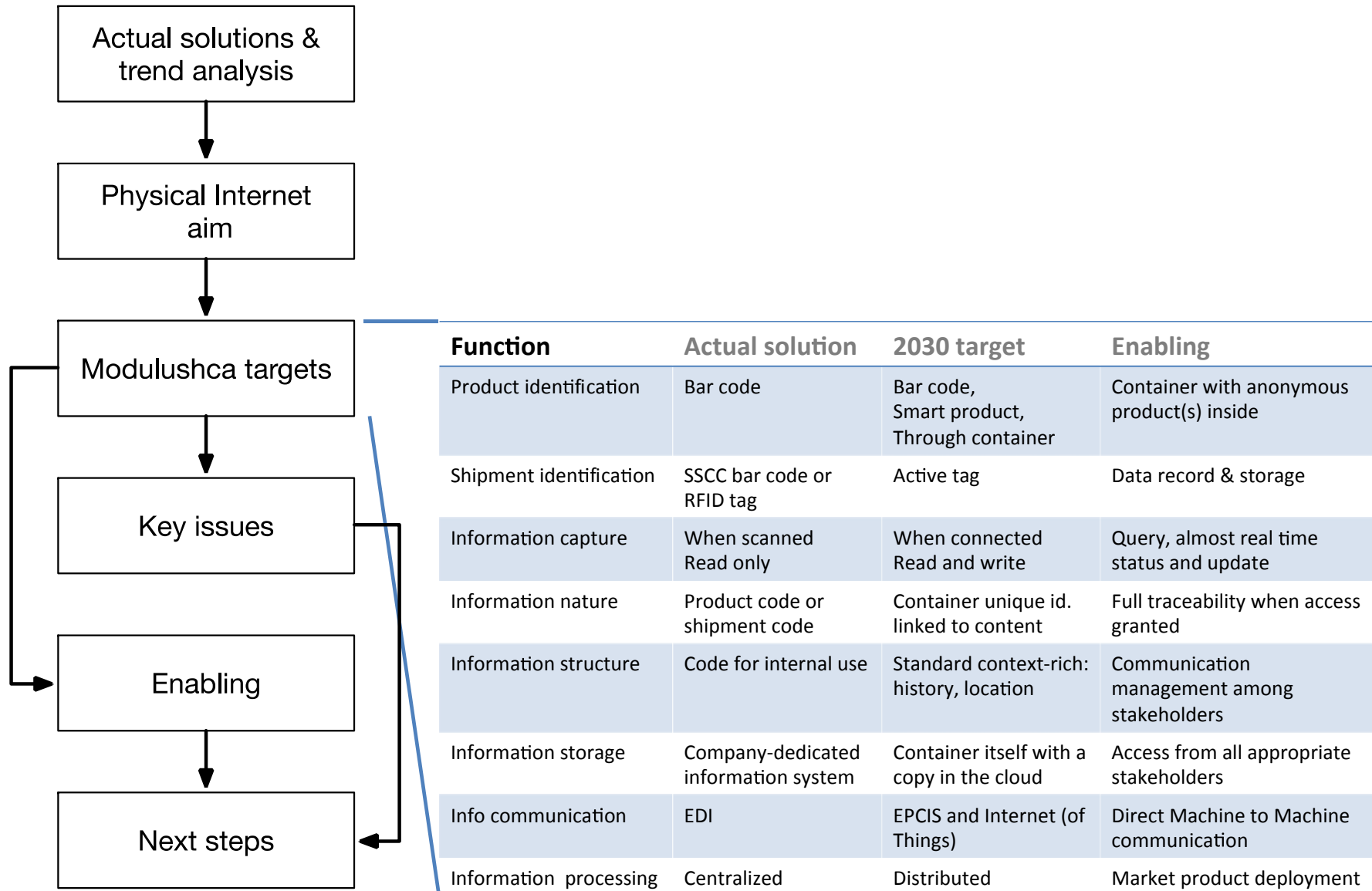
# Methodology: illustrated by the digital interconnectivity



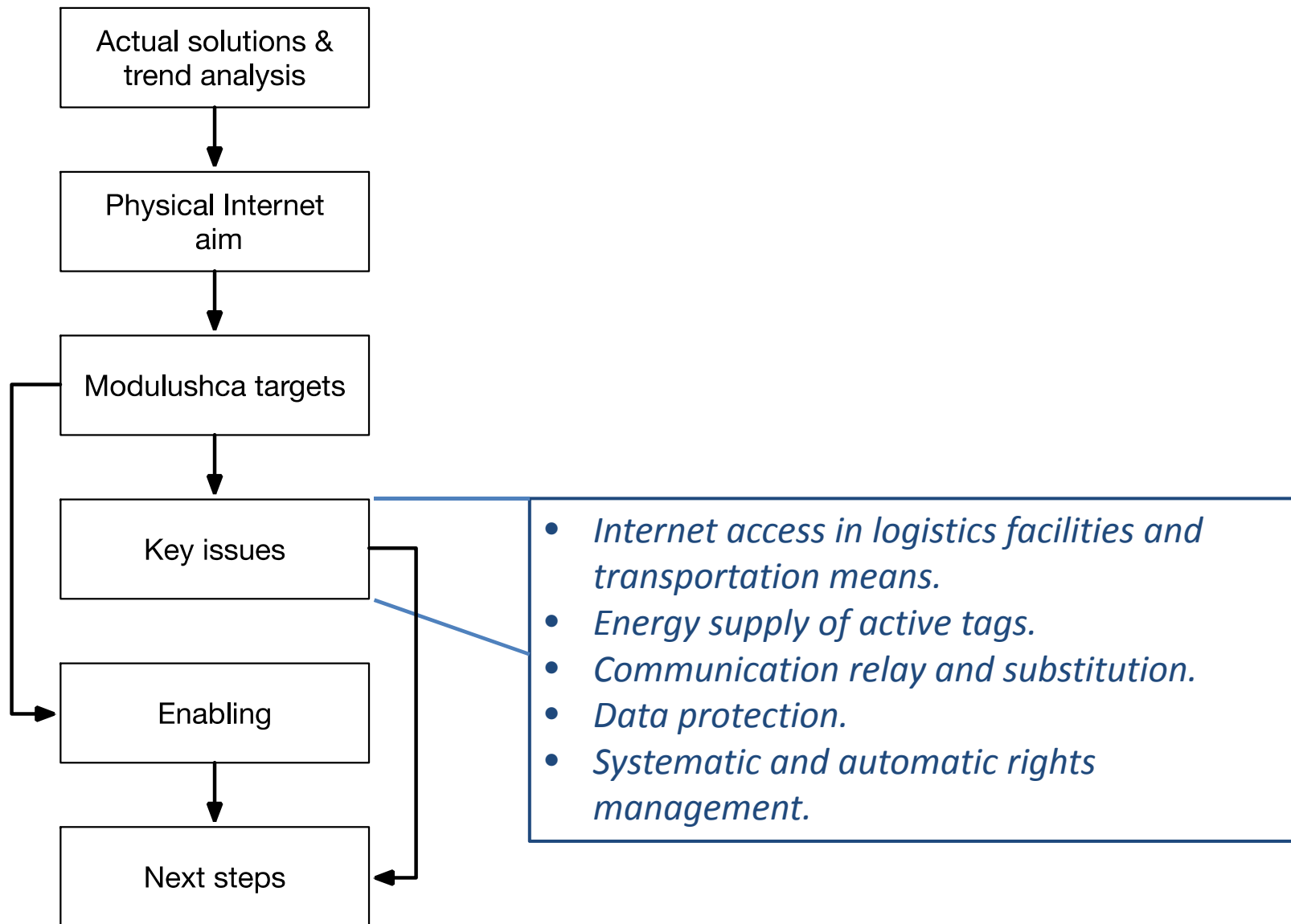
# Methodology: illustrated by the digital interconnectivity



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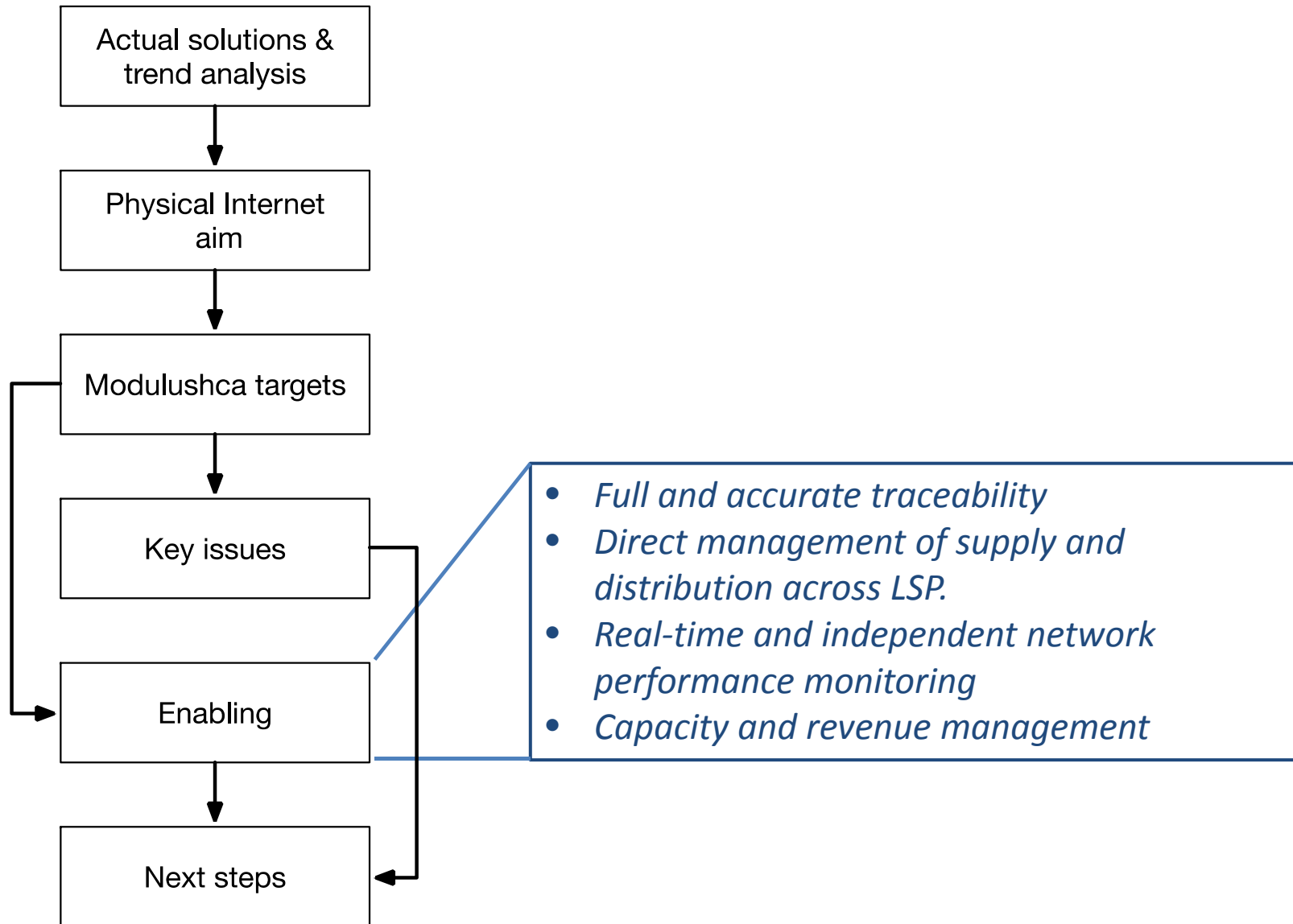


# Methodology: illustrated by the digital interconnectivity

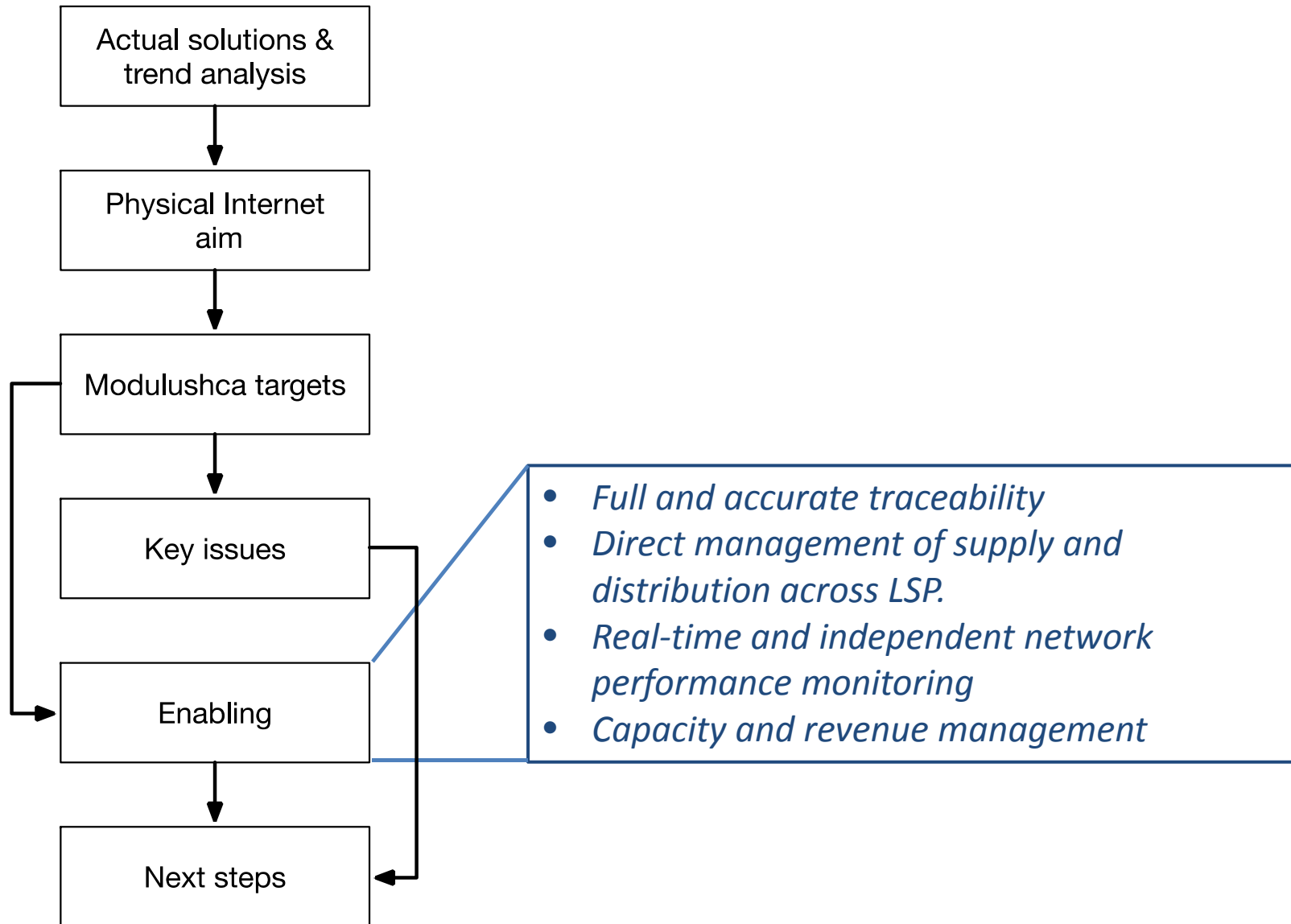




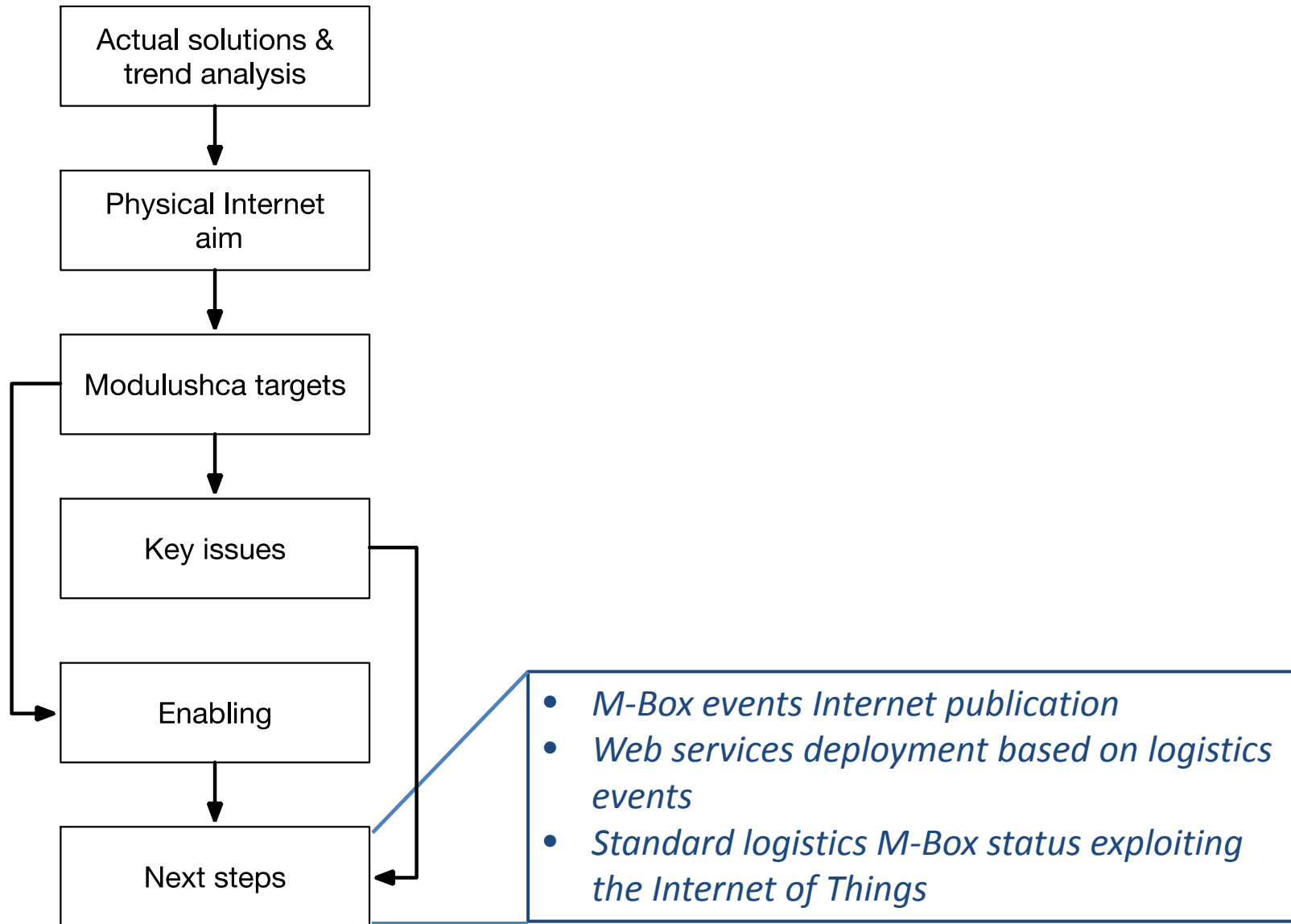
# Methodology: illustrated by the digital interconnectivity



# Methodology: illustrated by the digital interconnectivity



# Methodology: illustrated by the digital interconnectivity



# Building blocks towards FMCG-PI: Physical Interconnectivity

<b>Function</b>	<b>Actual solution</b>	<b>2030 target</b>	<b>Enabling</b>
Product protection	Cardboard layers Some returnable totes	M-Box	Container with anonymous product(s) inside
Modularity	Company specific solutions, some supply chain solutions	PI-containers, including M-Box	Cube fill
Interlocking	Film wrap	M-Box	Automated coupling/ decoupling
Handling	Preferred: pallets When needed: cases/totes	M-Box	Efficient pallet free handling, weight & volume saved
Picking	Forklift and manual	Automated sorters	Composition / decomposition of M-Box
Loading/unloading of transport means	Forklift and manual	Roller-type technology	Quick operations
Transshipment	Cross-dock Sorting yard	PI-hubs Multimodal-easy	Efficient transit between services
Standardization	Too many non-cross-fitting standards, history-loaded & customization-intensive	Standard set of sizes, strengths & couplers	Interconnectivity across companies and modes

# Building blocks towards FMCG-PI: Operations Interconnectivity

<b>Function</b>	<b>Actual solution</b>	<b>2030 target</b>	<b>Enabling</b>
Transportation	Dominancy of semi-trailer	Modular container carrying vehicles (including semi-trailers & other modes)	Modular anonymous product containerization
Storage	In a dedicated warehouse or DC	Dynamic deployment of stock in multiple open DCs	Less stock and shorter delivery lead time of FMCG
Logistic operations	Outsourced to 3PL	Subcontracted to many LSP	Dynamic assembly of best solutions available
Route to market	Regular unimodal service	Dynamic multimodal routes	Dynamic adaptation of supply network
Planning	Centralized, reactive, without alternative	Decentralized, proactive, with multiple options	Better service level at lower cost (reduced footprint and more sustainable)
Performance assessment	ERP KPIs with many lacks and biases, mostly confidential	Public service performance reports using cloud objects	More accurate and actor independent reporting enabling fact-based decision
Certification	Few	A must	Exchange and liability

# Building blocks towards FMCG-PI: Business Interconnectivity

Function	Actual solution	2030 target	Enabling
Shared services	Collaborative pooling	Open pooling, Dynamic allocation	Better service, efficiency and revenues
Traffic exchange	One to one agreement	Generalization	More efficient end-to-end process
Revenue distribution	Proportional or Shapley Value when sharing	Dynamic pricing and/or auction	Better allocation, enhancing willingness to interconnect
Buy	Shipper or receiver	Shipper and receiver	Service improvement
Inventory ownership	By all stakeholders, protecting from each other	Novel models exploiting interconnectivity	Inventory reduction, multi-client and multi-supplier economies
Liability assessment & protection	Straightforward for single provider, Well delineated for bilateral relationships	Simple, fair & efficient for multi-provider services	Trust and risk reduction in interconnected logistics
Certification	Multiple, disconnected, limited impact	Mandatory PI-certification	Insuring and elevating the interconnectivity capabilities
Interconnected services (new)	Embryonic and few	Numerous, highly value adding	Personalized home delivery, Interconnected crowdsourced delivery, etc.
Governance	Company centric	Physical Internet governance	Planned, fair, visionary and pragmatic PI evolution

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## Survey:

Chapter 1: **Components & Technical developments needed to achieve PI  
implementation**

Chapter 2: **Transition Management: business models, regulations and  
governance**

Chapter 3: **Expected Impacts of Physical Internet realization**

Chapter 4: **Barriers, Opportunities/Triggers and Infrastructural Investments  
for PI**

Please respond on-line through the link:

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The survey is also available in word format for your convenience!!!

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# Chapter 1: Components, technologies and standards

Components

\*Milestones

Transition Management

Impacts

Design:  
- Network  
- Nodes

Infrastructure:  
- Transshipment  
- ICT

Standardization:  
- Modular Units  
- Protocols

Management Systems:  
- PI Network  
- PI Nodes

Integration with people Mobility

Skills and Education

Business Models

Governance

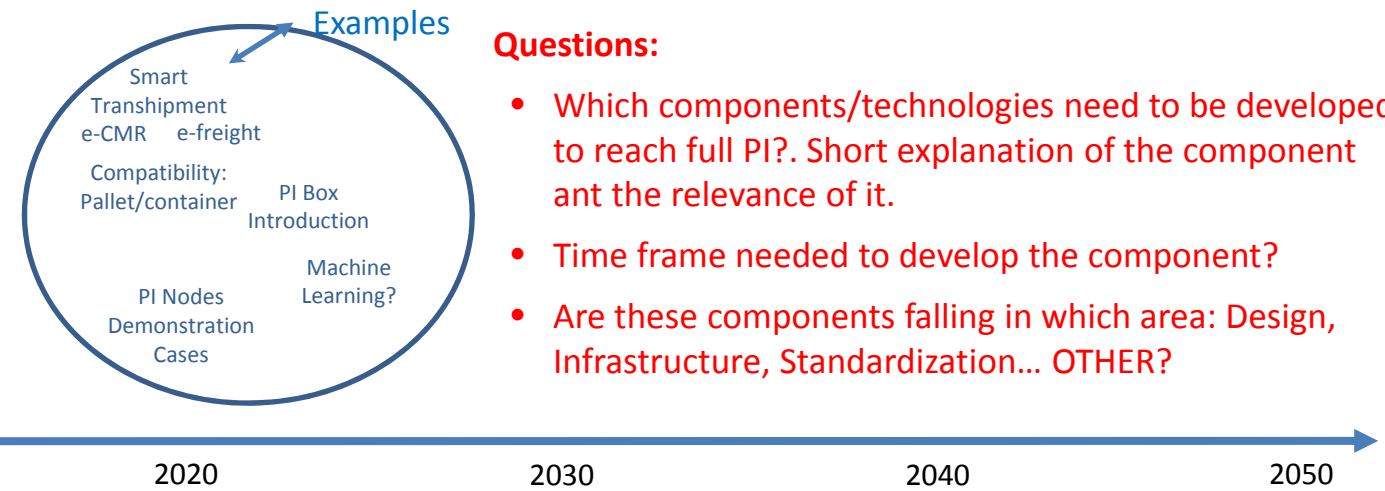
Regulations

Energy  
Cost  
Emissions

**Phase 1:**  
 - Isolated local Business Cases

**Phase 2:**  
 - Number of local Isolated Business  
 - PI Networks at National Scale

**Phase 3:**  
 - Extended Business Cases  
 - PI Networks working at National/European Scale  
 - Cross-sectorial utilization of PI



- Questions:**
- Which components/technologies need to be developed to reach full PI?. Short explanation of the component and the relevance of it.
  - Time frame needed to develop the component?
  - Are these components falling in which area: Design, Infrastructure, Standardization... OTHER?

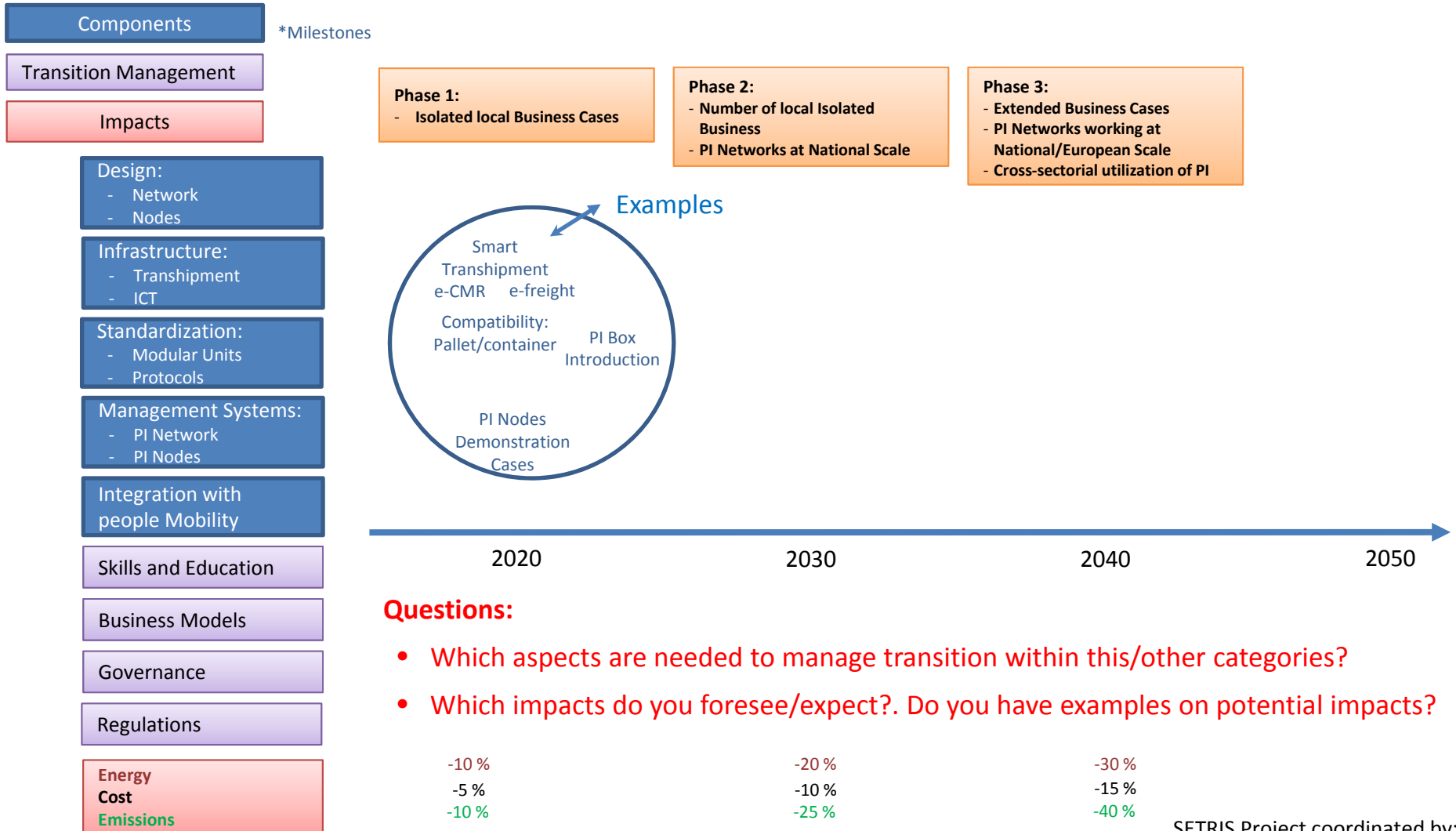
-10 %	-20 %	-30 %
-5 %	-10 %	-15 %
-10 %	-25 %	-40 %

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## Chapter 1: **Components, technologies and Standards, some answers**

- ✓ **Artificial intelligence** algorithms/heuristics and systems for **dynamic decision making** necessary to **optimize the flow of goods without human intervention**
- ✓ **Modular smart containers, boxes**
- ✓ **Neutral 3rd party organizations** to oversee data flow, security, pricing, etc.
- ✓ Means of governance so that **transactions and goods can flow without human intervention.**
- ✓ Network management system: booking systems, market places, advanced tracking technologies, standards that identify each object...
- ✓ **Smart Manufacturing and packaging:** linking the end-user to industry 4.0 paradigm and industrial data space
- ✓ **Handling technology** is a key success factor to reduce the cost to pass through a hub and increase the efficiency of the network, equipment to move and store modular smart PI containers
- ✓ **Analytics** to support stocking of same-day delivery storage points - similar to Amazon Prime

## Chapter 2: Transition management and Impact



## Chapter 2: Transition management

- ✓ **Openness** for **distributed models as opposed to proprietary ones**, ability and desire to **collaborate and share**, transformation of business models from pure **competition to "coopetition"** ...
- ✓ **Non repudiation methods** to detect and **blacklist bad actors (counterfeiters, etc.)** - similar to spam filters
- ✓ **Anti competition Regulations considerations**
- ✓ We will need people with **more technical skills**: automation design and maintenance, IT, analytics, etc and with all kind of networks experiences. Who grow up with GAFAs.
- ✓ Distributed payment and **value sharing**
- ✓ Experimentations and **start-ups** like Flexe, and others that will prove feasibility, **thus real business models**, as well as pull technologies and regulations.
- ✓ **Risk Management, legal and insurance...**
- ✓ ....

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## Chapter 3: **Expected Impacts of Physical Internet realization**

- **Emissions**
- **Energy**
- **Cost.**
- **Others:**
  - Enhanced productivity and profitability via new business models and offerings.
  - Increased level of service
  - Positive image.

## Chapter 4: Barriers, Opportunities/Triggers and Infrastructural investments

### Barriers:

- ✓ New paradigm will leave winners and losers → **Conservative position in the sector.**
- ✓ **Data Sharing and Cyber Security.**
- ✓ Uncertainty on **governance models.**
- ✓ **Role of Government's** and their control over PI.
- ✓ **Financing of required Infrastructure**

### Triggers and Enabler:

- ✓ **Societal push on environmental, congestion, energy challenges**
- ✓ **Digitalization**
- ✓ **Demonstration of Strong Business Cases.**
- ✓ **Easy Life:** Robust processes, increase resiliency flexibility, schedule and execution.
- ✓ Reconciliation of **people needs vs Sustainability** → Instant consumption vs efficiency and emissions. Not anymore a trade of with PI.
- ✓ Increased **collaboration** and social economy: crowdsourcing.
- ✓ New sources of **market competition** may promote fast implementation.
- ✓ Proper **communication** of the benefits of Physical Internet concept.
- ✓ **Endorsement by authorities.**
- ✓ **Current public investments** supporting PI leveraging tangible benefits: CEF, GALILEO, IoT, ITS and savings in future investments due to better asset utilization

### Infrastructure and Investments:

- ✓ Infrastructure paid by public: **Connecting Europe Facility (EU), Urban Consolidation Centres (Cities)**
- ✓ **Interfaces and Standards** need to be built by Private, also some IT infrastructure.
- ✓ **Users paying per use**
- ✓ **Public Investment monitoring**
- ✓ **Intermodal hubs organization and Standardization**

#### Mechanisms:

- ✓ **Public-private partnerships.**
- ✓ **Private Business Cases** demonstrating value to public.

#### Remaining Questions:

- ✓ **Could Galileo be used?**
- ✓ **Role of military and environmental policy?**
- ✓ **Do we have the right TEN-T network relevance/ sufficiency**

Survey: [http://www.etp-logistics.eu/?page\\_id=849](http://www.etp-logistics.eu/?page_id=849)

## Chapter 4: **Barriers, Opportunities/Triggers and Infrastructural investments**

- What are the barriers to achieve PI?
- What are the triggers and enablers for the different stakeholders in respect of PI?
- Which infrastructural investments are needed to achieve PI? Who: public or Private and which mechanisms may be used?



## SETRIS/ALICE workshops in IPIC2016

Atlanta, 29<sup>th</sup> of June – 1<sup>st</sup> of July 2016

Research and Innovation roadmap on the Physical Internet